



Garchik Consulting Solutions, LLC provides creative solutions for your tricky problems. We exist to help you fulfill your mission and exceed your goals. Think of us as an expert extension of your team or volunteer board, with a proven track record and expansive rolodex. Garchik Consulting supports 10 domestic and two international clients.

Our Services - Examples

- Project management
- Facilitating meetings for boards and volunteer committees
- Identifying prospective supporters and developing partner-focused sponsorship opportunities
- PR and marketing support
- Coordinating social and fundraising events
- Building/maintaining client websites
- Fulfilling day-of or year-round administrative and event-specific needs

Prior to founding Garchik Consulting Solutions, Jesse Garchik served as the Director of Development for the Greater Washington Region office of the American Heart Association, cultivating new relationships and stewarding donors. She executed several events each year, including an annual black-tie gala at the five-star Mandarin Oriental Hotel. She helped raise millions of dollars to build a world free of cardiovascular diseases and stroke and never backed down from a challenge.

In December 2018, Garchik Consulting was contracted to support the 21st annual Heart Ball Gala which took place in February 2019 and raised a record-breaking \$2.3M.

Before transitioning to the nonprofit sector and starting her own company, Jesse worked as a Senior Account Executive with Ogilvy Public Relations. She was an onsite contractor at the National Institute of Neurological Disorders and Stroke (NINDS), an institute of the NIH. Jesse also worked as a professional services recruiter for Quadrant, Inc., staffing healthcare and IT candidates.

Jesse started her career in the insurance industry as an independent broker for The Meltzer Group in Bethesda, MD. She managed employee benefits, advocated on behalf of her clients, and participated on the company's internal communications and marketing committees. While there, Jesse also obtained her licenses to sell health, life, and long-term care insurance.

Jesse graduated in 2008 with a bachelor's degree in English Language and Literature from the University of Maryland, College Park. She is devoted to philanthropic causes including: Leukemia and Lymphoma Society, American Heart Association and Autism Speaks, to name a few.